

Innovation Fund Third call for large-scale projects

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Agenda

Policy context

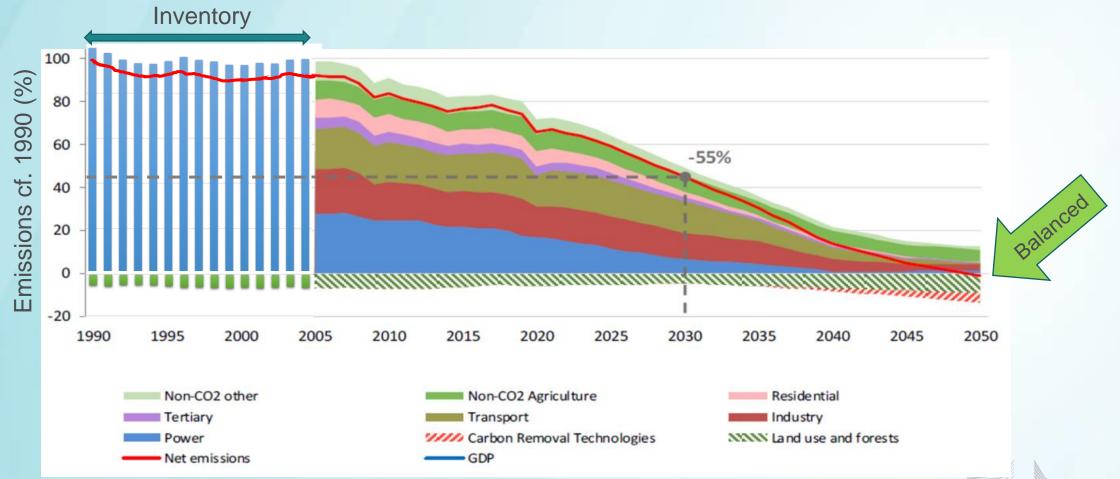
Presentation of third large scale call

Award criteria and practical tips related to the application





Pathway to climate neutrality





Innovation Fund

Production and use of Renewable energy

including manufacturing plants for components

Carbon Capture Use and Storage

Scaling up clean tech

Energy-intensive industries

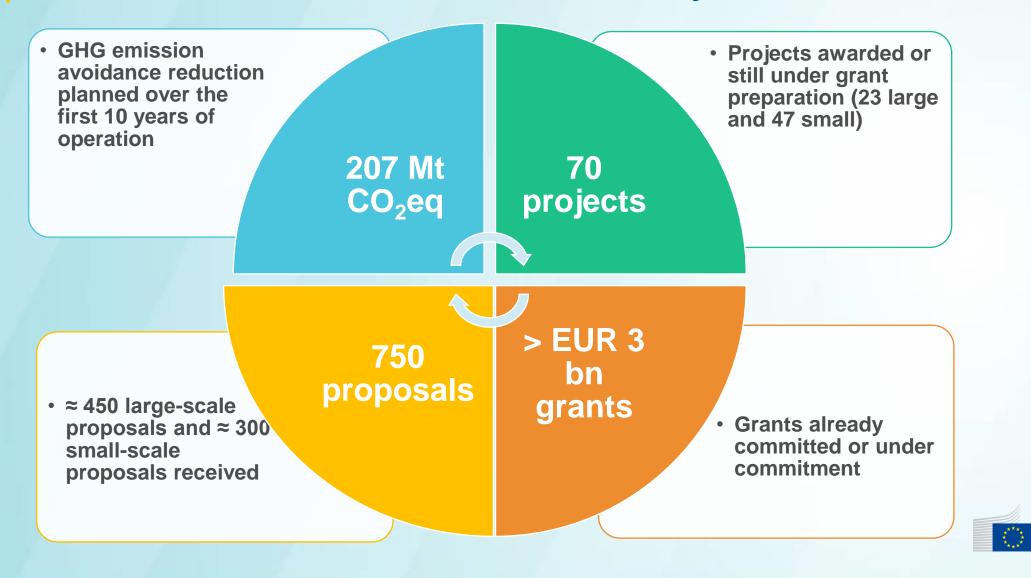
including substitute products

Energy storage

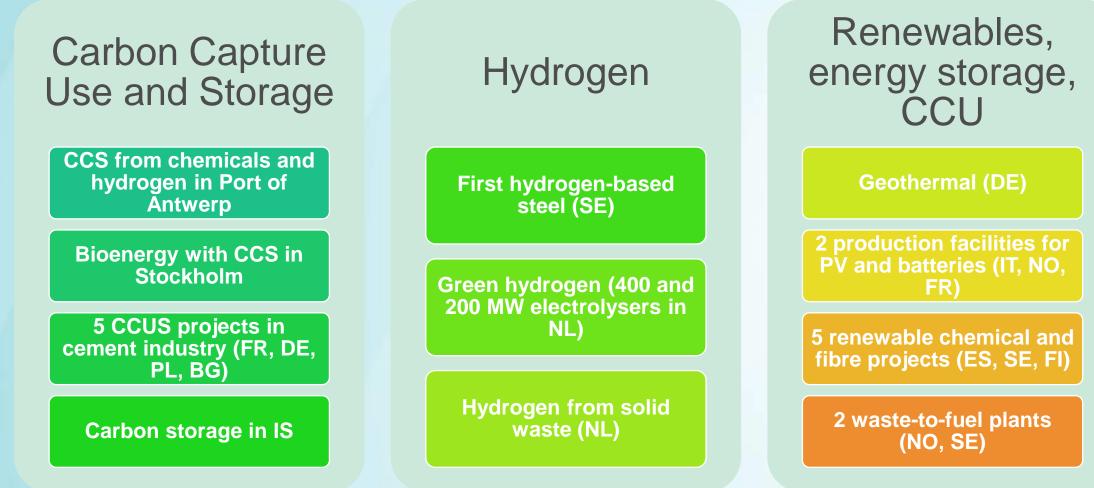
including manufacturing plants for components



Results achieved so far - key indicators



Examples of selected large-scale projects





2022 large-scale projects call: key features

| Launch Deadline Results | 03 Nov. 2022 16 March 2023 Q4 2023 |
|-------------------------------|--|
| Resures | Q7 2 025 |

EUR 3 billion for grants

Project Development Assistance



AWARD CRITERIA

Degree of innovation GHG emission avoidance* **Project maturity Scalability Cost efficiency**

*incl. quality of calculations, net carbon removals and other GHG emission savings (bonus point)

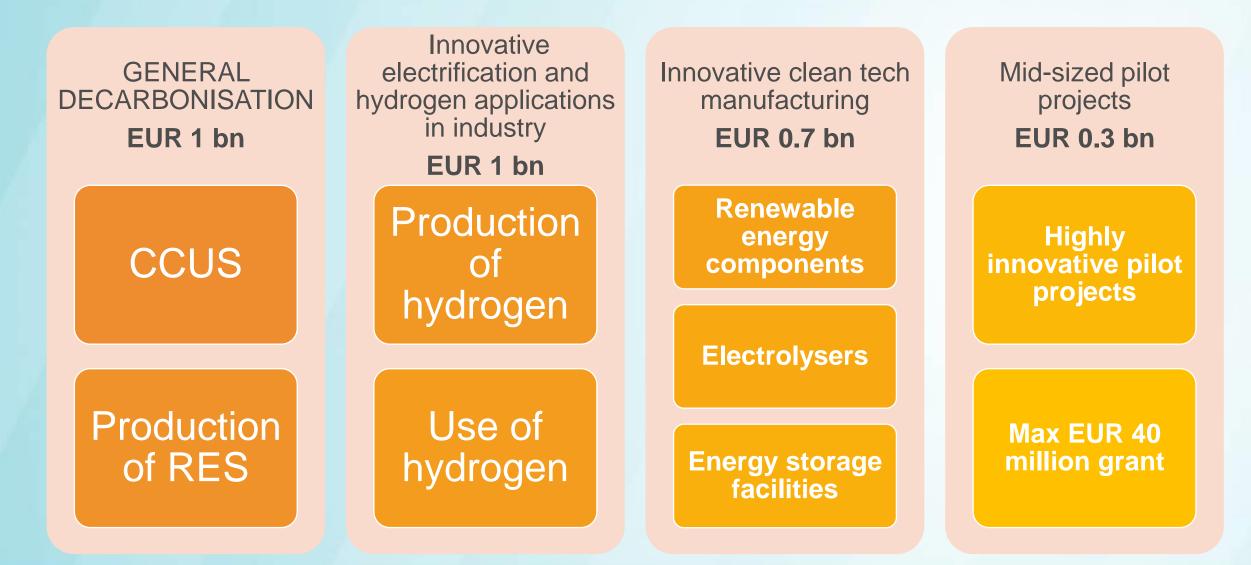
GRANT DISTRIBUTION

LUMP-SUM contribution grant up to 60% of relevant costs

- up to 40% of grant at financial close
- remaining amount of at least 60% after financial close
- generally, at least 10% after Entry into operation.



Four topics in the 3rd Innovation Fund call – project examples



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Presentation of the third large scale call and RePowerEU topics

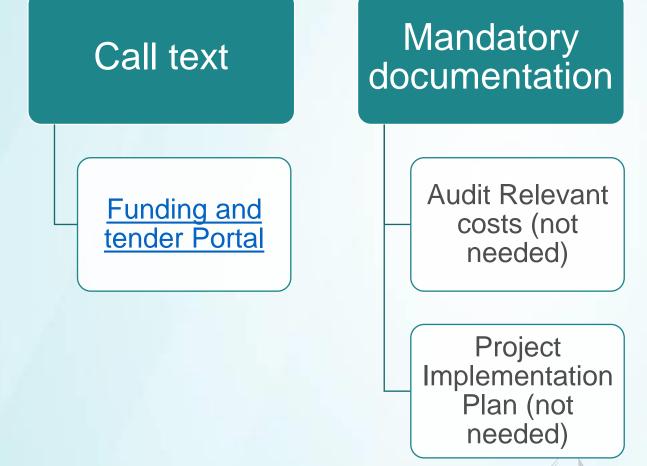
Award criteria and practical tips related to the application

Q&A



Call text and mandatory documentation

Please find more information on the mandatory documents and how to apply in the following tutorial and in the CINEA website





Award Criteria

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DEGREE OF

Innovation beyond state of the art (see Annex 1 of call text) at European level

* **NEW**: consider the ongoing InnovFund projects

 AVOIDANCE MATURITY
Absolute emissions avoidance (compared to sector depending on median avoidance)
Relative emissions avoidance Quality and credibility of the calculation and minimum requirements*
MATURITY
Technical maturity
Financial maturity
Operational maturity

* **NEW**: additional minimum requirement for PILOT projects

GHG EMISSIONS

PROJECT MATURITY

*NEW : one criterion looking at - Scalability in terms of efficiency gains - Scalability in terms of further technology or solutions deployment - Quality and extent of the knowledge

sharing

SCALABILITY

COST EFFICIENCY

- Cost efficiency ratio (i.e. the EU contribution requested per tCO₂ avoided)*
- Quality and credibility of the cost calculation

* **NEW**: different formula for PILOT projects



Degree of Innovation

The Innovation Fund aims to support projects that go beyond incremental innovation (Annex 1 of call document)

Incremental innovation, the degree of innovation is very low since only minor changes or improvements are made to existing products, processes or business models, projects which will deliver only incremental innovation will not be retained.

Intermediate or strong degree of innovation is present in new or considerably changed technologies or processes or business models for the production or delivery of existing or new products or services

Very strong or breakthrough

degree of innovation is present in completely new technologies or processes or business models or completely new products or services, which substitute existing products or business models



How to make your proposal successful

- Clearly describe the innovation in the individual elements of the proposed solution and, if relevant, of their combination and their respective degrees of innovation
- Clearly describe the state of the art as a benchmark against which the assessment of the innovation(s) is made (include geographical reference point)
- Evaluators need to be convinced by the application, so substantiate well the performance advancements compared to state-of-the-art solution, provide credible performance data. Consideration of innovation needs to take into account at least plant design; operating approach; construction; performance; reliability & availability; maintenance and economics.



GHG: calculation tools must be used Examples available



Absolute GHG emissions by scenario and step of the process

Reference and project GHG emissions by step of the production process during the first 10 years of operation, in tCO2e.

| | Step Refere | | | ence emissions tCO2e | | Project emissions tCO2e | | Variation tCO2e | | | | | | | | |
|-------------------------|--|--------------------------|-------------------------------|-------------------------|--|----------------------------|---------------|--------------------|----------------|------------|-------------|-----------------|--------|---------|----------|-------|
| | | | Input | | | - | | | - | | | | - | | | |
| • • | | Overview | Summa | ry Refer | ence emissions | s Proj | ect emissions | Process | Diagram | Ref Co | nversion F | actors | Proj | Conve | rsion Fa | ctors |
| | 22 | Ref _{inputs} | | | Oblig | vatory | | | | | | | | | | |
| | 23 | Processes [ad | d rows and column, as needed] | | | | | | | | | | | | | |
| | 24 | Ref _{processes} | | | | | | | | | | | | | | |
| | | Ref _{processes} | | | | | | | | | | | | | | |
| | 26 | Ref _{processes} | | | | | | | | | | | | | | |
| | 27 Combustion [add rows and column, as needed] | | | | | | | | | | | | | | | |
| | | • • | Proj Convers | ion Factors | Net carbon removals Other GHG emission avoidance Additional re | | | | l ren. electri | icity As | sumptions | Che | cklist | Example | G⊦ (| |
| 14 Only if relevant New | | | | | | | | | | \bigcirc | Euro Com | pean mission | | | | |

GHG - Minimum requirements

Comparison with EU ETS benchmark emissions (only for projects producing products with a EU ETS benchmark)

Calculate the GHG emissions per unit of product according to the EU ETS methodology and compare with the equivalent EU ETS benchmark(s) applicable at the time of the application and confirm that the project emissions are lower than the EU ETS benchmark emissions.

Sustainability of biomass (only for projects using biomass as feedstock)



Projects using biomass as feedstock must confirm that the biomass used will at least meet the sustainability requirements of the Renewable Energy Directive. The biomass feedstock must either be listed in Part A of Annex IX of the Directive or be certified as low indirect land use change (ILUC)-risk as defined by Commission Delegated Regulation (EU) 2019/8072.

New

Additional requirement for "PILOT" projects



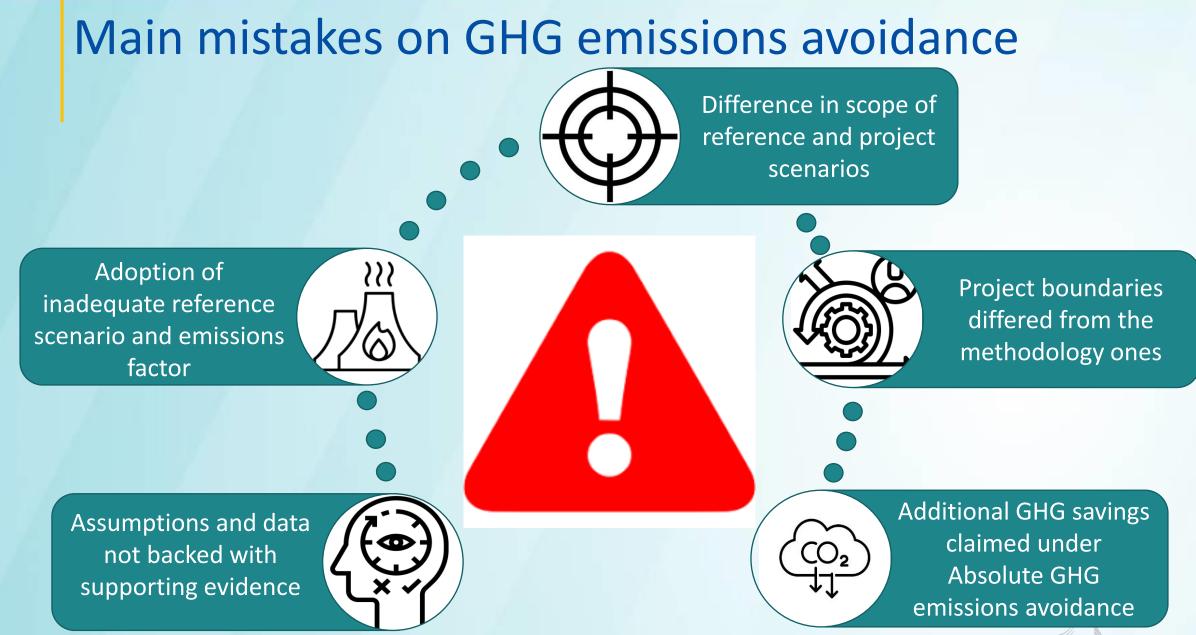
At least 75% emissions reductions below the relevant ETS benchmark for industrial installations *covered by the EU ETS*. For other projects, the relative emission avoidance should be at least 75%

Bonus points



| Bonus | |
|---|-----------------------------------|
| 1 - The potential to deliver net carbon removals | 1 point (half point 0.5 possible) |
| 2 - other GHG savings from emissions sources that go beyond the boundaries established in the Innovation Fund methodology for the given sector | 1 point (half point 0.5 possible) |
| 3: commitment to use electricity from additional renewable sources : projects that propose to use significant amounts of electricity from the grid are encouraged to demonstrate whether they are using additional electricity of renewable origin and whether they are adding to the deployment of renewable energy | 1 point (half point 0.5 possible) |







Project Maturity - Technical Maturity

Objective: assess the technical maturity of the proposed projects

Technical feasibility to deliver the expected output and GHG emissions avoidance

Technology risks and proposed mitigation measures

- Application form, Part B, sections:
 - 3.1 (technical maturity)
 - 3.4 (risk management)
 - Section 0: technical characteristics and scope / technology scope
- Feasibility study (<u>mandatory annex</u>)
- Any existing technical due diligence report (optional)



Technical Maturity

How mature is your technology: **Describe the actual readiness level of your technology/solution**

Ensure consistency between project implementation plan, feasibility study, business plan and GHG calculations Provide a thorough analysis and technical description

Be concise and focus on key facts and figures

Justify and provide evidence for the claimed expected output, e.g.:

- Evidence and performance data from previous stage/site/pilot
- Third party confirmations, quotes from vendors or suppliers, signed letters of agreements or head of terms

Analysis of technical risks and their mitigation is required

Use due diligence report when available



Resubmissions are

readiness of your

welcome, particularly if the

technology has improved

Financial Maturity – key points

Objective: assess the project capacity to reach Financial Close within 4 years

Project business plan and profitability

Commitment of project funders

Soundness of the financing plan

Understanding of project financial risks



The 7 golden rules of FM

1. Clearly outline project scope, legal structure (*) and potential interdependencies with other projects

7. Assess market, competitive landscape and commercialisation

6. Substantiate and justify your business assumptions

Financial Maturity 2. Identify & provide <u>effective</u> mitigation measures for key risks

3. Ensure your business plan is fully funded and provide evidence of funding commitment

5. Give evidence of preliminary contract

4. Follow our guidance on how to calculate your project WACC



(*) if project is set of as a consortium, outline the main responsibilities and working arrangements

Project Maturity : Operational Maturity

Objective: assess the prospects of the project for its successful deployment

Project implementation plan

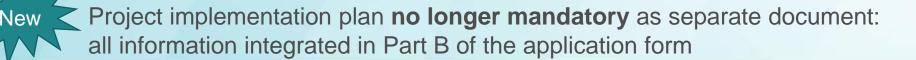
Permits, Rights, Licences and Regulatory procedures

Public acceptance of the project

Project management team and project organisation

Operational risks and proposed mitigation measures

- Application form, Part B, sections:
 - 3.3 Operational maturity
 - 3.4 Risks and mitigation measures
 - 6.1 Work Plan
 - 6.2 Work Packages, activities, resources and timing
 - Timetable
- Timetable-Gantt chart (mandatory document)
- Any existing due diligence report (optional)





Operational Maturity

Properly associate work packages (WPs) with activities and with their planned costs

Define adequate deliverables, milestones and means of verification

Do not underestimate the risk analysis

Present a detailed and realistic strategy to obtain all relevant permits and licenses

Make sure that the **role and responsibility of each entity** and party is clearly explained

Ensure consistency



Scalability

Objective: assess the scalability and the knowledge sharing

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Scalability in terms of efficiency gains

Scalability in terms of further technology or solutions deployment

Quality and extent of the knowledge sharing

Efficiency gains:

- expected technology cost reductions;
- efficient use of resources or other ways to address resource constraints notably in terms of reduction of use and more efficient use of critical raw materials biomass and other scarce resources, and in terms of circularity, recycling and recyclability of such resources.
- Scalability in terms of <u>further technology or solutions deployment</u>:
 - at project site and possible transfer to other sites;
 - at sector level, regionally or across the EU economy or globally;
 - + potential for technology
 - transfer beyond sector



Follow the guidance provided in the Application form, section 4

Cost efficiency

Requested Innovation Fund grant

Absolute GHG emission avoidance During 10 years after entry into operation

Maximum grant is 60% of total relevant costs

Applicants choosing not to apply for the maximum grant will be more competitive when ranked against other applicants in 'cost per unit performance' metric. However if the project will receive project specific state-aid, this must be added to the requested IF grant amount in the numerator of the formula



New

How to make your proposal successful

Cover in a **clear and exhaustive manner** all the points in the Part B and substantiate them, avoid vague statements as evaluators will be asked whether the claims you made are credible;

- underpin your claims with evidence and analysis
- be realistic in your growth expectations
- address well the resource constraints and any limiting factors for further scale-up



Some recommendations

- <u>Read carefully the call documents and understand well the requirements (including the</u> admissibility and eligibility ones)
- Get familiar with and follow the call methodologies and guidance (GHG and relevant costs)
- Before submitting, please <u>check consistency</u> between different parts and documents of your application
- Help is available:
 - Innovation Fund helpdesk
 - IT helpdesk
 - Lessons learned and info-day recordings
 - <u>Tutorial on the application procedure</u>
 - <u>Video on the financial model summary sheet</u>
 - <u>Recording of the infoday and lessons learned</u>



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Q&A



Forthcoming events

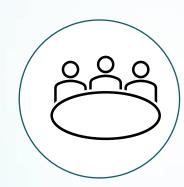
8 February 2023

16 March 2023 17:00

European Framework Programme for R&I -Innovation Fund Synergies Workshop



Large-scale call Submission Deadline



Spring 2023

Launch Small-Scale call 2023



Where to find more information?



All (past) call documents available on the Funding and Tenders Portal including:

✓ Guidance and calculation tools on GHG emissions and relevant costs

✓ Frequently asked questions

https://europa.eu/!QB67by



Further info, planning of new calls, recorded webinars and videos available on the IF Website:

ECO

https://europa.eu/!rx34Dt



Innovation Fund - YouTube

https://bit.ly/2WxK8w7



Thank you



https://cinea.ec.europa.eu/progra mmes/innovation-fund_en



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